



**BOYD**

INSURANCE &  
INVESTMENTS

## **Job Title: Commercial Account Manager**

### **Overview:**

This is a full-time Commercial Account Manager role with flexibility for some remote work (hybrid). The position entails managing a book of business including renewals, endorsements, certificates of insurance, and market placement on behalf of our commercial clients. The role also includes collaborating in the development of a marketing plan to include the creation of insurance specifications, timelines, and market selections. Maintains client relationships while providing exceptional client service in a timely manner.

### **Qualifications:**

- Minimum of 3 to 5+ years of Commercial Lines Account Management experience.
- 2-20 Property & Casualty License Required.
- Experience in managing a book of business, including renewals, endorsements, certificates of insurance, and market placement for commercial clients.
- Deep understanding of commercial insurance products, underwriting, and regulations.
- Demonstrable proficiency in MS Office Suite and Agency Management Systems.
- Excellent communication and interpersonal skills, including the ability to work with clients and team members cohesively.
- Excellent time management skills.
- Strong organizational and problem-solving skills and attention to detail.
- Bachelor's Degree in Business Administration, Insurance, or a related field is desirable, but not required.

### **Boyd Benefits and Opportunities:**

- Competitive Compensation Package Based on Experience.
- Excellent Growth and Advancement Opportunities.
- Discretionary Time Off (DTO) and Flexible Time for Medical Appointments.
- Generous Benefits Package Including Health, Dental, Vision, 401(k), and more.
- 1/2 Day Off to Celebrate Your Birthday.
- Reimbursement for Related Education Expenses.